Minutes of Meeting

Roundtable On Emerging Technology Areas

Meeting Agenda: Understanding opportunity, talent sourcing and Government support for Startups in emerging technology areas

Date and Venue: 28 April 2018; Entertainment Society of Goa, Panaji

Members at the Meeting

1	Shri Pranav Pai Vernekar	Inventrom
2	Ms. Rishita Sumeet	Startup Promotion Cell (EY), Chair
3	Shri Mangirish Salelkar	CEO, Umang Software
4	Shri Bhavit Naik	Jobsoid
5	Shri Utkarsh Apoorva	HandyTrain
6	Shri Gajanan Nagarsekar	Kallows Engineering
7	Shri Greg Acuna	Planet Earthlings
8	Shri Prasad	Numadic IoT
9	Shri Sandeep Shendure	Seynse Technologies
10	Dr. Preet Deep Singh	Subject Matter Expert, EY
11	Shri Madhu N Nair	Ease of Doing Business Team, EY

Salient Points Discussed

Discussion on emerging technology areas

- A brief discussion on various technologies being pursued by different participants. The participants were asked to share the technologies they were working on and why they chose that particular technology.

- The participants discussed how their technology has the potential to be applied across industries and sectors.

- The Chair asked the participants to agree on a particular set of technologies that showed a lot of potential and can be focused on by the Government for development and support.

- Participants deliberated on a number of technologies such as **Augmented Reality, Virtual Reality, Internet of Things, Blockchain and Artificial Intelligence**. It was also suggested by one of the participants that **Gaming**, as a sector, can absorb multiple technologies and at the same time, Gaming as a solution would be able to solve multiple problems.

- The Startup Policy 2017 has already identified these upcoming technologies as special focus area. The government would promote skill and technology development in these areas by various fiscal and non-fiscal incentives.

- The Chair conveyed to the attendees various incentives available under the startup policy for startups working in emerging technology areas and invited suggestions for further support required, if any.

- The Technology Fellowship to be given to deserving professors to hone their skills in emerging technologies.

- Shri Mangirish Salelkar appreciated the provision in the policy and expressed his hope that this would bring results in the medium to long run.

Discussion on talent sourcing with respect to emerging technology

- Representatives from various startups mentioned that engineers available in the State of Goa are presentable and understand client dealing.

- Representatives from IoT and Blockchain based startups mentioned that the talent sourcing problem is not much different in Goa. It exists across the country if not across the globe. Since these are new technologies, it is hard for everyone to get pre-trained resources.
- The chair noted that most of the Startups in Goa felt that there was a need to facilitate skill development of engineers and graduating students to make them more employable.
- Meeting concluded with a vote of thanks by Shri Gajanan Nagarsekar, MD of Kallows Engineering.

Key Action Points

- The Startup Promotion Cell would get in touch with the institutes of national repute such as IITs and IIMs to review the curriculum of degree courses and entrepreneurship programmes offered, and aim to bring their best practices to institutes in Goa.
- The Startup Promotion Cell would get in touch with Skilling/ Training institutes that promote skilling of youth in emerging technology areas and facilitate training of students/young professionals desirous of working in these sectors.
- Shri Mangrish Salelkar from Umang Software would get in touch with Startup Promotion Cell to discuss on the issues identified and possible solutions to address the same.
- A subsequent meeting would be planned in the next quarter to discuss the progress on the implementation of the Startup Policy and the progress report shall be uploaded on the portal.